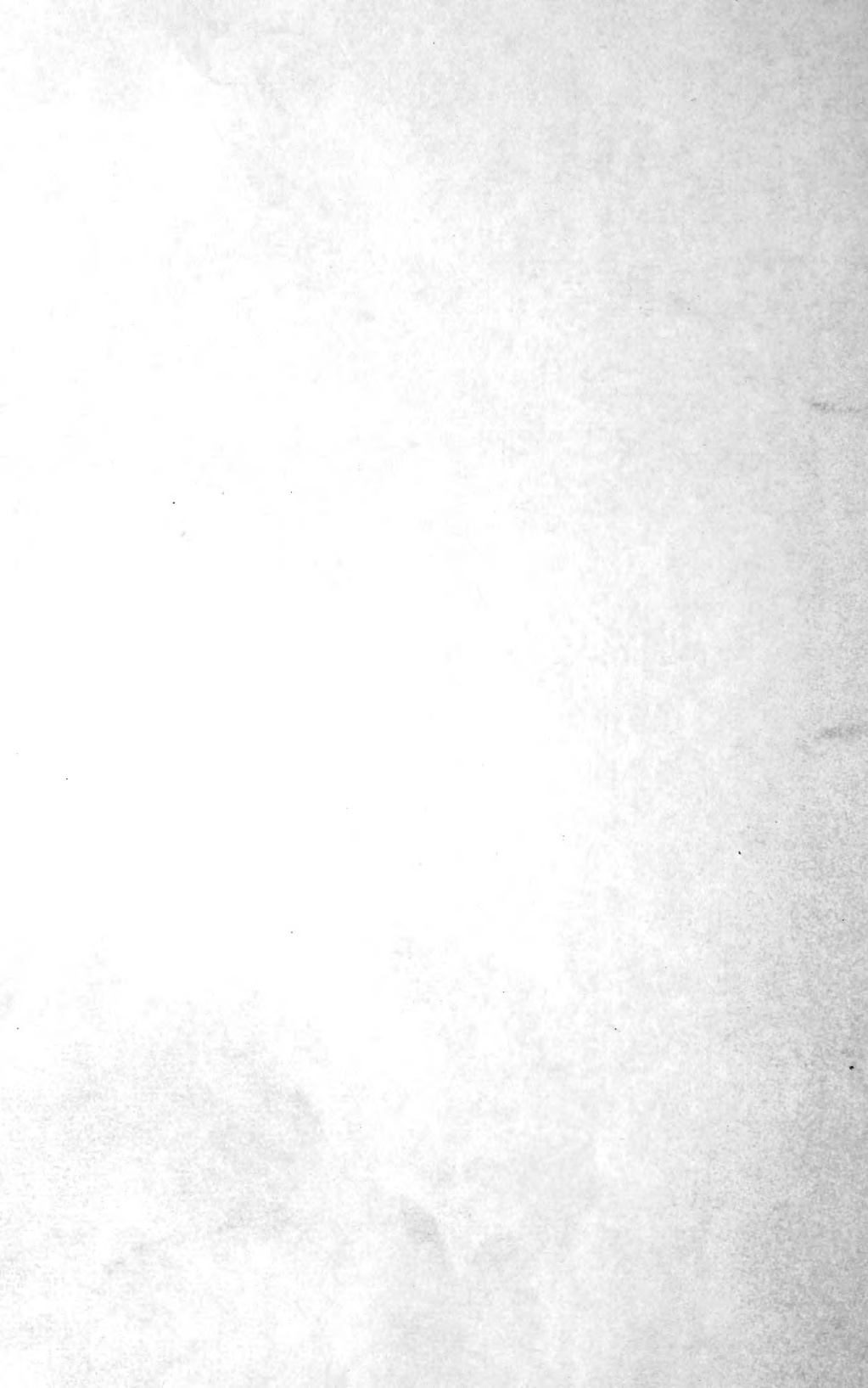


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Do not assume content reflects current scientific knowledge, policies, or practices.



STARK BRO'S NURSERIES & ORCHARDS CO

LOUISIANA, MO., Huntsville, Ala., Dansville, N. Y., etc.—WHOLESALE List, SPRING 1901

Former Prices set aside by this List—in effect from Feb. 1, 1901; good only until revised List issued.

At WHOLESALE Prices herein, we sell direct, and fill orders large or small—if amount is at least \$1. EASY Terms:—One-fourth the amount before shipment, balance on arrival. Or, we will ship without one cent in advance, you to have blank form at bottom of ORDER SHEET (copies free on request), regularly filled out.

GET UP CLUB among neighbors, save money for all:—Get free freight on \$12 and up clubs, get the lower rate for larger quantity, etc. For your trouble ADD to the order, free of charge, trees to the amount of 10% of Club Order; but do not, under any circumstances, DEDUCT 10% in cash from amount of bill. The 10% in free trees is for Club Makers only who secure orders from other parties, thereby gaining us new customers. All, therefore, will understand why, when order is all for one person, the 10% free trees cannot be added.

General OFFICES, Louisiana, Mo.—Large and convenient New Office buildings, fire-proof vaults, etc. Main PACKING HOUSES, CELLARS, and shipping stations on Chicago & Alton and Burlington R. R.'s. MAMMOTH NEW Packing House, and New Cellar, the largest in existence, recently completed.

Stark 12 CHALLENGE Points:

FREIGHT: We pay freight, provided one-fourth cash reaches us before shipment, on orders of \$12 and up, sold at single, 10 or 100 rate. We also pay freight

on 1-yr. apple sold at thousand rate. We DON'T pay freight on orders sold at thousand rate (with the exception of 1-yr. apple), nor on stock shipped by express. We DON'T pay freight on orders amounting to less than \$12, nor on orders of any amount unless one-fourth cash reaches us before shipment. Orders are shipped direct, customer to make all remittances direct to us at LOUISIANA, MO.

(2) We Box and Pack free—bear cost of boxes, bales, moss, fibre, etc.;—expensive, but good packing pays.

(3) Paper line all boxes at all seasons—another costly item, but it prevents both drying and freezing.

(4) Replace any trees which may fail to live, at one-half the "Each" price, provided that trees shall have been properly planted and cared for and we are notified by Aug. 1, next after planting.

(5) Give wholesale prices, and ship direct from NURSERY to PLANTER.

(6) Give 10 trees of one sort at 100 rate; 300 of a KIND (as 300 Apple, or 300 plum, etc.) at 1000 rate

(7) Give buyer his choice of sorts. If requested, we will select, using our best judgment in your interest.

(8) Guarantee Safe Arrival—any order lost or spoiled in transit we refill free.

(9) Guarantee trees true to name, and use utmost care to avoid mistakes, but should any prove untrue to label, we will, upon proper proof, refund the price paid, together with 6% interest, or refill order free; but are LIABLE no further. Our just and liberal dealing, during long years, is our chief guaranty to customers.

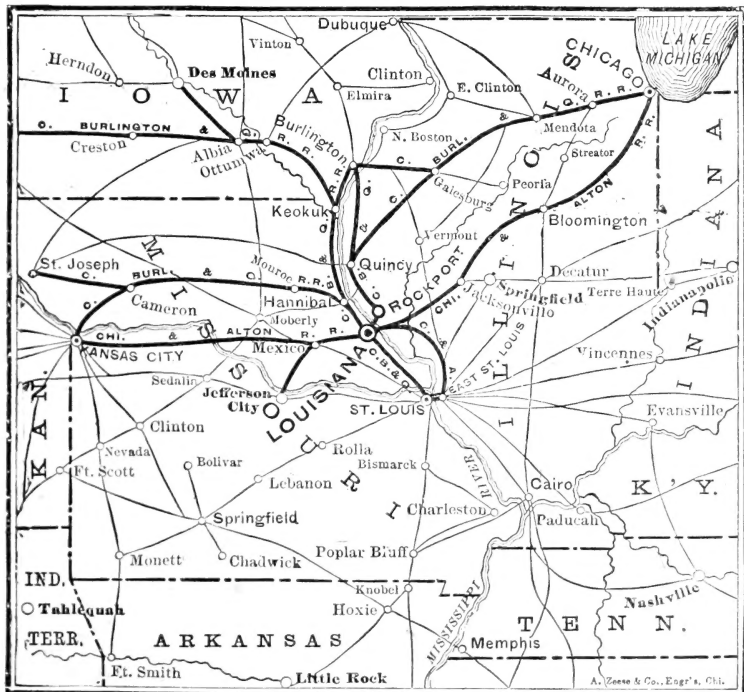
(10) Guarantee trees free from San Jose scale, Black Knot, Yellows, Rosette, and all infectious pests.

(11) Guarantee trees of Highest Possible Quality—you can get no better anywhere at any price.

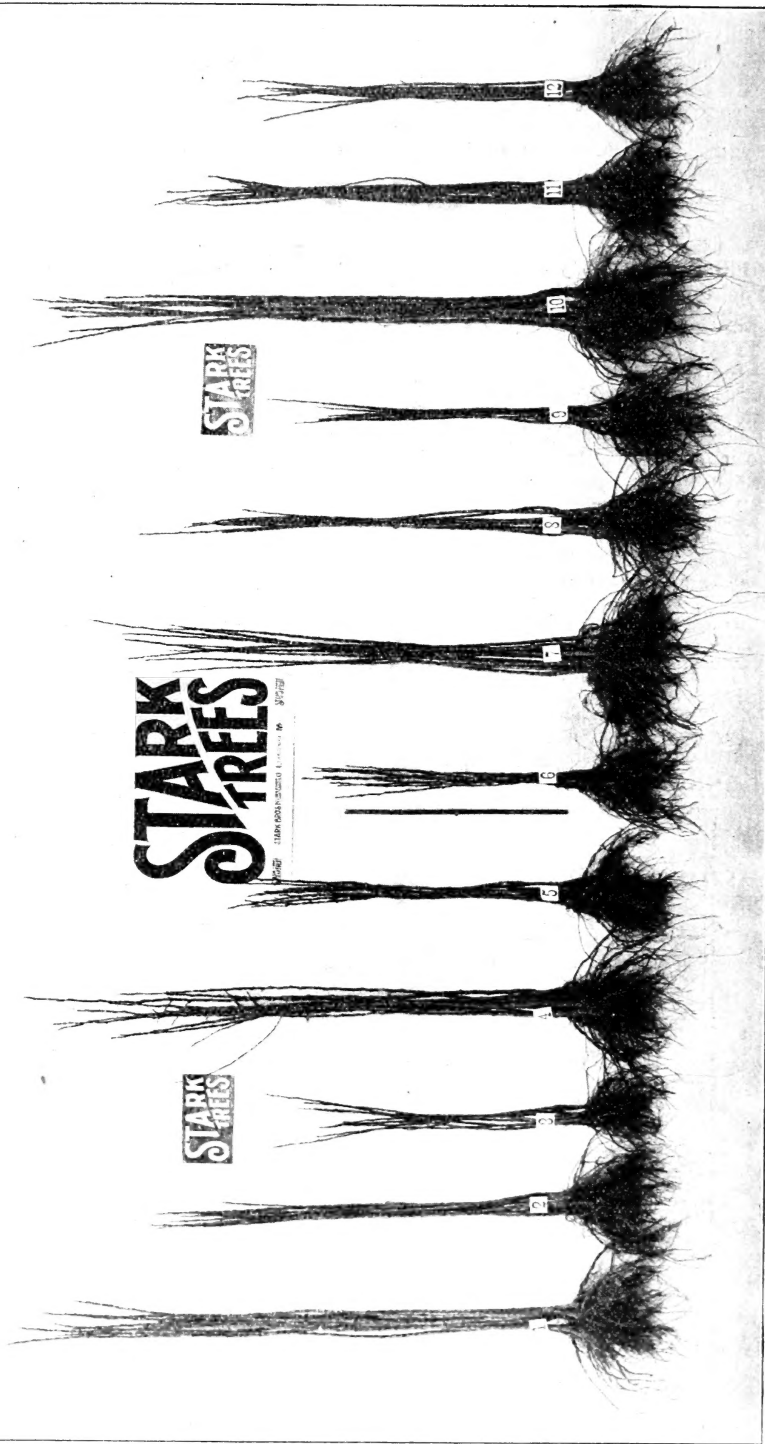
(12) Guarantee SATISFACTION.—Stark Trees have a 77-Yr. Record, are grown to last and bear—the best fruit known: have remarkable roots, always please—especially in the final test of FRUITING.

"The Value of a guarantee is not in WHAT is said, but in WHO says it."

NORTH of St. Louis, and only 64 miles south of Keokuk, IOWA—and not "near New Orleans"—is LOUISIANA, MO.—named soon after, and in honor of, Pres't Jefferson's great "LOUISIANA PURCHASE."



A. Zerbe & Co., Engrs., Chi.



APPLE, ONE YEAR GRAFTED whole root (2-yr. roots.)

Grown in **Stark Bro's Burlington Route Nurseries**, Annada, Pike Co., Mo. Nos. 1, 2 & 3, Chicago; 4, 5, & 6, Black Ben Davis (2-ft. rule at 6); 7, 8 & 9, Ingram; 10, 11 & 12, Senator. Photo shows the three sizes of each sort--2½ to 4 ft., 2 ft. and 1½ ft.